

# **CUTOOLS**

**Key Benefits** 

#### **Company Summary**

Cutools manufactures tooling for fastener manufacturing firms and specialises in extrusion and form punches for nut forming and cold heading machines.

Our customers consist of:-

- Textron Fastening Systems (UK & Germany)
- Alcoa Fastening Systems (Portugal)
- Linread (UK)
- · Gesipa & Henrob
- · many small to medium sized companies

Cutool's key advantage has been it's flexible work culture, which is customised in terms of the products and service customers receive.

## **Key Benefits**

**Price** – In order to remain competitive in the global marketplace, we have focused on an efficient production process, as well as maintaining low overhead costs. Our price competitiveness is complemented by our high quality and long lasting tools.

**Delivery & Efficiency** – We are located in the heart of the UK and thus can ensure quick delivery and help you with urgent orders. Furthermore, we work with our clients to uphold production systems and processes, such as Kanban or Just in Time.

Understanding the importance of cost efficiency and delivery deadlines, we will stock extra tooling free of charge.

Quality – We maintain and run a formal documented quality management system, which is in compliance with ISO 9001:2000.

Reliable & Flexible – Our experienced workforce and established strong customer base, signifies our expertise and precision tooling. Continuous improvements in production processes, coupled with spare capacity will ensure the reliability in our tool quality and delivery times.

**Troubleshooting** – As part of our dedication to customers we offer advice on any aspect of tooling, free of charge. We have experienced engineers at hand that are happy to help.

**Technology** – We are Internet compatible and will work with you to setup a cost and time effective ordering process.



### **CUTOOLS**

Case Studies

#### An Advising Relationship...

Textron Fastening Systems (Sukosim Plant - Germany) provide sheet extrusions and combine cold forming technologies with conventional metal stamping. For over 25 years we have carried out their surplus tooling needs and have developed a long term and mutually beneficial relationship. The basis of this relationship was due to our superior tool life.

In order to build upon our relationship we allowed them to adopt our techniques and improve the performance of their own tool room. Since then, our advising relationship has pushed our boundaries forward and we now pride ourselves on this unique business relationship.

#### **Commitment to Continuous Improvement....**

Textron Fastening Systems – (United Kingdom) provides innovative fastening and assembly products and services. In 2003 we worked on a project that allowed us to develop and improve our level of service to Textron.

The project resulted in the following improvements: -

Lower Stock Holding costs – we adhered to their 'Kanban' system and hold tooling on their behalf, thus reducing their stock holding cost.

Lower Machine Downtime – due to our timely and successful corrective action in the event of non-conformance, we ensure they always have tooling to keep their machines continuously running.

Quick Lead Times – for urgent orders we have been very flexible and run extra shifts to maintain stringent deadlines. We are known for our extraordinary lead times.

Savings in Administration – we developed our Information Technology systems in line with their 'Supplier Self Service' system; this allows us to download and process orders without their administration team having to fax or E-mail orders to us.

Innovators of Products – we offered advice and worked with their design team to improve the life of a particular tool. Appropriate material changes led to a longer lasting tool.

In summary, we worked together to implement cost effective systems and procedures that have resulted in Cutools meeting and continuously improving upon their 'Supplier Key Performance Indicators'. As one of their preferred suppliers, we pride ourselves on being a 'best in class' supplier.